



As a principal partner of the New Zealand Olympic Committee, Accor Hotels and Resorts are delighted to offer exclusive rates to all associated sporting bodies.

Attached is a presentation with 5 easy steps for you, your colleagues and members to book Accor Hotels & Resorts in New Zealand, Australia and Fiji on www.accorhotels.com.

Your NZSPORT partner rates are dynamic and please note your preferred rate will always be shown at the top of the page when you search, followed by any other available rate for that particular night that you also have access to.

A list of the hotels that your NZSPORT rates have been set up with are attached and include a large selection of New Zealand, Australian and Fijian hotels and resorts suitable for your business and leisure needs.

Alternatively you can contact our Central Reservations Line and quote your rate access code "NZSPORT" to access your partnership rate. The number is toll-free from within New Zealand on 0800 44 44 22, or Australia 1300 65 65 65. Please note for calls from Australia, a local call cost will apply.

You cannot use this booking method for teams or groups and thus we encourage you to come to us for your needs with these or to our hotels and resorts directly. Should you have any questions with regards to making your bookings, please do not hesitate to contact Belinda Clarke or myself on the below:

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Belinda Clarke
Marketing Coordinator – New Zealand & Fiji
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Kindest regards

Sonya Rossiter





**PARTNER HOTELS 2006
NEW ZEALAND, AUSTRALIA & FIJI**

NEW ZEALAND

| | |
|------------------|---|
| Auckland | Novotel Ellerslie Mecure Hotel Auckland Mercure Hotel Windsor Hotel Ibis Ellerslie |
| Hamilton | Novotel Tainui Hamilton |
| Coromandel | Grand Mercure Puka Park Resort |
| Rotorua | Royal Lakeside Novotel Rotorua Hotel Ibis Rotorua |
| Palmerston North | Novotel Palmerston North |
| Wellington | Novotel Capital Wellington Mercure Hotel Wellington Mercure Hotel Willis Street Wellington Hotel Ibis Wellington |
| Christchurch | Hotel Off the Square Christchurch |
| Queenstown | Sofitel Queenstown Grand Mercure St Moriz Queenstown Novotel Gardens Queenstown Mercure Resort Queenstown |
| Dunedin | Mercure Hotel Dunedin Mercure Leisure Lodge Dunedin |



**PARTNER HOTELS 2006
NEW ZEALAND, AUSTRALIA & FIJI**

AUSTRALIA

| | |
|----------------|---|
| Sydney | Sofitel Wentworth Sydney Grand Mercure Appartments - One Darling Harbour Novotel Sydney on Darling Harbour Novotel Rockford Darling Harbour Mercure Sydney Hotel Ibis Darling Harbour Hotel Ibis World Square |
| Coffs Harbour | Novotel Pacific Bay Resort Coffs Harbour |
| Melbourne | Sofitel Melbourne Novotel Melbourne on Collins Novotel St Kilda Mercure Hotel Welcome Melbourne Hotel Ibis Melbourne |
| Perth | Novotel Langley Perth Mercure Hotel Perth Hotel Ibis Perth |
| Canberra | Novotel Canberra |
| Brisbane | Sofitel Brisbane Novotel Brisbane Mercure Brisbane Ibis Brisbane |
| Gold Coast | Sofitel Gold Coast |
| Sunshine Coast | Novotel Twin Waters Resort |
| Cairns | Novotel Palm Cove Resort |



**PARTNER HOTELS 2006
NEW ZEALAND, AUSTRALIA & FIJI**

FIJI

| | |
|----------------|--|
| Nadi | Mercure Hotel Nadi Mocambo Hotel Nadi, Fiji Islands |
| Denarau | Sofitel Fiji Resort and Spa |
| Vomo Island ** | Vomo Island Resort, managed by Sofitel |

** Please note that rates for this Vomo Island Resort are not available online or over the 0800 number. Please contact Sonya or Belinda to access a rate for this property.



BOOKING ONLINE

NEW ZEALAND SPORTING BODIES

SEPTEMBER 2006





STEP ONE – Log onto www.accorhotels.com

The screenshot shows the Accor Hotels website interface. At the top, there is a navigation bar with links for Home, Find a hotel, Travel ideas, Promotions, Loyalty programs, and Contact. Below this is a banner with the text "Over 4,000 hotels worldwide" and a list of hotel brands: Sofitel, Novotel, Mercure, Dorint, Suitehotel, All seasons, Ibis, Etap, Formule 1, Red Roof, Motel 6, Accor Thalassa, and Accor Vacances.

The main content area is divided into several sections:

- Find & Book:** A search form with a text input field containing "auckland", a date of arrival selector set to "10/12/2006", and a dropdown for "1" night(s). There are checkboxes for "If you have an Accor loyalty card or a preferential code" and "Company with a contract or a travel agency". A "Search" button is at the bottom of the form.
- Need ideas?:** A section with sub-sections: "Holidays to match your dreams" (with images of a couple and a person on a boat), "Our destinations" (with an image of a tropical beach), and "Now's a good time for..." (with images of a group of people and a windmill).
- Get a deal!:** A section titled "Hot deals" listing various destinations and prices: Bangkok (Novotel Bangna, €36), Stockholm (Ibis Hägersten, €55), Paris (Mercure Roissy CDG, €79), Plymouth (Novotel Plymouth, €81), London (Sofitel Gatwick, €141), and Queenstown (Sofitel Queenstown, €213). There is a "More offers" link.
- All our promotions:** A section with a "Newsletter" sign-up form and a "Subscribe!" button.
- News from our Brands and Partners:** A section with sub-sections: "Club Med" (Ready to travel... Don't miss Club Med special offers for last minute departures!), "Ibis" (Opening of a new Hotel Ibis in Rome from 69 €), and "All our partners offers".

At the bottom of the page, there is a "Your personal profile" section with links for Advantages, Register here, Already registered? Identify yourself, and Our loyalty programs. Below that is a "Pro Services" section.

1. Select destination
–i.e. Auckland

2. Enter required
dates & number of
nights

3. Click in box to
advise that you
have a preferential
rate code

4. Click search



STEP TWO- Enter your preferential code & confirm dates

← → ↻ 🏠 🔍 📅 🖨️ 📄

Accor hotels.com Home Find a hotel Travel ideas Promotions Loyalty programs Contact

Search a hotel > Rates > Reservation > Confirmation

Your selection
Destination : Auckland
Date of arrival : 10/12/2006
Number of nights : 1 night

Dates & Additional information

If you have a preferential code and/or an Accor loyalty card, please enter the following additional information to access special offers.

Date of arrival 10 12 2006 📅
1 night(s)

Preferential code NZSPORT

Loyalty card
Type Select
Number

Discover Compliments from Accor Hotels, the Accor Hotels worldwide loyalty program.

Search

Companies or travel agencies: If you are not identified, [click here](#)

Safe, secure booking on our site ! Best Price Guarantee Reservation security guaranteed

Enter your preferential code "NZSPORT" and click search



STEP THREE – Select required hotel from listing

The screenshot shows the Accor hotels website search results for Auckland. The page includes a navigation menu with 'Home', 'Find a hotel', 'Travel ideas', 'Promotions', 'Loyalty programs', and 'Contact'. The search criteria are: Destination: Auckland, Date of arrival: 10/12/2006, Number of nights: 1 night, Preferential code: NZSPORT. The search results show 5 hotels. The first hotel listed is Novotel Ellerslie Suburb, with a 'Rates & reservation' button. The second hotel is Grand Mercure Puka Park Resort, and the third is Mercure Hotel Windsor Auckland. Each hotel listing includes a photo, a brief description, and a 'Rates & reservation' button. The 'Novotel Ellerslie Suburb' listing is highlighted with a red dashed box, and an arrow points from the text 'To proceed to make a reservation, click "Rates & Reservation"' to the 'Rates & reservation' button. Another arrow points from the text 'For more hotel information click on the hotel name' to the 'Novotel Ellerslie Suburb' hotel name.

Your selection

Destination : **Auckland**
Date of arrival : **10/12/2006**
Number of nights : **1 night**
Preferential code : **NZSPORT**

New search

Destination :
Date of arrival (optional) :
night(s) :
Search

Search results

Auckland : 5 hotels

Show on a list **Show on a map**

To refine your search, [select additional criteria](#) (services available at the hotel, etc.)

Sort by : Level of comfort Distance from city center

Hotel(s) available Price per night*

Novotel Ellerslie Suburb **Rates & reservation**
Parking + Restaurant + Meeting room
[Information](#) | [Area map](#)

Grand Mercure Puka Park Resort **Rates & reservation**
At the sea side
Parking + Restaurant + Swimming pool + Meeting room
[Information](#) | [Area map](#)

Mercure Hotel Windsor Auckland **Rates & reservation**
In the city centre
Parking + Restaurant + Meeting room

To proceed to make a reservation, click "Rates & Reservation"

For more hotel information click on the hotel name



STEP FOUR – Confirm number of rooms required

Browser toolbar: Back, Forward, Stop, Home, Reload, Print, Search, Windows Start, Close

Accorhotels.com | Home | Find a hotel | Travel ideas | Promotions | Loyalty programs | Contact

NOVOTEL | 1. Search a hotel | 2. Rates | 3. Reservation | 4. Confirmation

1st room

You may reserve up to 3 rooms.

Number of adults: (All guests over 16 years)

Number of children: (0 - 16 years) ?

OK

Your selection

Novotel Ellerslie
Arrival : Dec 10, 2006
Number of nights : 1
Departure : Dec 11, 2006
NZSPORT
[Modify search criteria](#)

An ACCORhotels service

Left sidebar menu:
The hotel
Room
Restaurant/Bar
Meetings/Conferences
Hotel services
Business services & information
Sports & Leisure
Tourist information
LOCATION AND ACCESS
PHOTO GALLERY

Confirm number of rooms required



STEP FIVE – Select rate from options

Browser toolbar: Back, Forward, Stop, Home, Refresh, Print, Mail, Search, Windows Start, Taskbar (Time: 1:05, Date: 12/10/2006)

Accorhotels.com | Home | Find a hotel | Travel ideas | Promotions | Loyalty programs | Contact

PHOTO GALLERY

Rate(s) available - Type of room | Currency: NZD

| | |
|--|---|
| NZ Sporting Bodies Superior 1 Queen Bed | <input type="checkbox"/> Reserve |
| From Dec 10, 2006 to Dec 11, 2006 (Price per night) 126.00 NZD | <input type="checkbox"/> Description of rate and sales conditions |
| Breakfast / person / day (available at extra charge) 23.00 NZD | |
| <hr/> | |
| Full Rate Superior 1 Queen Bed | <input type="checkbox"/> Reserve |
| From Dec 10, 2006 to Dec 11, 2006 (Price per night) 238.00 NZD | <input type="checkbox"/> Description of rate and sales conditions |
| Breakfast / person / day (available at extra charge) 23.00 NZD | |
| <hr/> | |
| Best Unrestricted Rate Superior 1 Queen Bed | <input type="checkbox"/> Reserve |
| From Dec 10, 2006 to Dec 11, 2006 (Price per night) 140.00 NZD | <input type="checkbox"/> Description of rate and sales conditions |
| Breakfast / person / day (available at extra charge) 25.50 NZD | |
| <hr/> | |
| Promotion - can be changed or cancelled depending on conditions Superior 1 Queen Bed | <input type="checkbox"/> Reserve |
| From Dec 10, 2006 to Dec 11, 2006 (Price per night) 164.00 NZD | <input type="checkbox"/> Description of rate and sales conditions |
| Breakfast(s) included | |
| <hr/> | |
| Hot deals - no change, no cancellation -see conditions Superior 1 Queen Bed | <input type="checkbox"/> Reserve |
| From Dec 10, 2006 to Dec 11, 2006 (Price per night) 124.46 NZD | <input type="checkbox"/> Description of rate and sales conditions |
| Breakfast / person / day (available at extra charge) 23.00 NZD | |

Taxes :
National taxes on accommodation : from Jan 01, 2006 to Dec 31, 2006

Your preferential rate is shown first, followed by unqualified available rates.

Click on “Reserve” to book on your chosen rate



STEP SIX – Confirm details (continued)

Accorhotels.com Home Find a hotel Travel ideas Promotions Loyalty programs Contact

Your contact details

Mr. First name* Last name* E-mail* Country* Telephone

Payment will be made exclusively to the hotel, during your stay (excluding special conditions or rates).

Type of card* Number* Expiry date* september 2006

For conditions of cancellation, please consult the sales conditions applicable to the rate.

Additional information ?

Purpose of the stay (this information is confidential and will only be used internally)*
 Leisure Business

I would like to be among the first to receive the latest special offers and great bargains, as well as a host of holiday ideas, by e-mail.

E-mail format : Html (with images) Text

Is there any additional information you wish to give the hotel ?

Reservation confirmation

You will receive an e-mail confirmation showing the details of your reservation. We recommend you keep this confirmation until your departure.

I have read the Internet sales conditions and Sales conditions of rate

Confirm your reservation

Enter your personal details – please note that a credit card number is required to guarantee the booking

